Verbal Estimate – Maplewood – September 27, 2023

Prepared from onsite estimate from Jeremy Williams.
Marsha Monroe and Jeff Twing were present.
Estimate was given with knowledge that a contract had been signed, but awaiting insurance proof.

$2,400:	Split Box Elder
$1,200:	Second Box Elder
$ 500:	Trim Black Walnut
$ 200:	Trim Hackberry
$ 900:	Trim Cottonwood*
$5,200	Prior to tax (Stump Doctor estimate for same work: $5,180)

*While talking with Jeff Twing and Marsha Monroe, Jeremy alluded to industry standards that make the cottonwood trimming for branches originating on Twing's side, their financial responsibility regardless of the location of the trunk. I checked this out through internet search and it appears to be clearly spelled out. Jeff has agreed, in writing, to assume the cost of the cottonwood trimming.

Tyler had suggested that, since using the Twing's property makes the project easier and keeps Mariner Cove costs down, that we take that into consideration when assessing Twing's portion. We can consider this suggestion during the invoicing stage, but industry standards should probably stand regarding the cottonwood in the event of future tree problems.

Jeff indicated he would like to take the split-trunk Black Walnut tree down instead of trimming it. Since it is on the property line, we would split the cost. Jeremy gave a price of $1,800 compared to Tyler's price of $1,500. Overall, with Twing's assuming the cost of the cottonwood and half the cost of removal of the black walnut---Mariner's Cove cost would remain about the same as the original estimate.

Later this same day, the Stump Doctor's proof of insurance was emailed by the insurer. Since we had a signed contract with Tyler. Work is scheduled to being October 1.

Jeremy was hoping to recapture our business, but an explanation was sent to him indicating that award of this contract to another company does not preclude our use of his services in the future. This explanation also indicated that his lack of responsiveness to multiple calls was a key factor in going with another company.

Notes: Jeremy's attached formal estimate for Mariner's Cove left out the cottonwood trimming since Twing's responsibility but included all of the removal cost of the black walnut rather than split between the Twing's and Mariner's Cove. This makes direct comparison of bids more accurate by using the verbal breakdown that he provided verbally above.